R.J. REYNOLDS TOBACCO CO. AND MCLANE/SUNEAST PROMOTION INFORMATION SHEET

McLane Promotion:	2-10	SAM'S CLUBS ONLY	
RJR Promotion:	800438	Salem 30¢ Teartape	
Retail Pick-up Date:	5/11/98		
RJR Partner's Code:	*MAYSALSNIPESAMS*		
UIN Number:	471268	Total Number of Shippers:	840
15 Digit Message:	*SAL Q2 .30/1 PK*		
Vendor I.D. #	74875		
Product P.O. Number & Delivery Date:		DR4258-01	4/29
Shipper P.O. Number and Delivery Date::		DR4255-01	
Order to Sam's Club		4/27	

✦ **Product Requirements:** Salem 30¢ off 1 pack tear tape. Product is in white promotional cartons.

UIN #	Brands	UPC	Size	# Ctns Per Sku	Cases
986042	SAL KING $3 OFF	24194	6M	1	28
986059	SAL 100 $3 OFF	25189	6M	1	28
986067	SAL LT $3 OFF	24196	6M	1	28
986075	SAL LT 100 $3 Off	24197	6M	1	28

✦ **Cost Per Carton - DA billed for 7 packs per carton**

Product Cost Per Carton	State Tax	Display Total
10.84	3.39	14.23
	Tax Stamps Required	*71100*

✦ **Sleeve Requirements:**

Shipper	Weight	Cube	Packing	# of Skus
#541964 Salem 98 sniped 40pk display & shipper	1.71	.875	1/per	840

Special Packing Instructions: SALEM 40-Pack Display/Shipper (1 SKU) includes paster. One carton each style per display.

Packing Rate: $4.75 per promoted 6m case

cc: Susan McDaniel, Marnee France, Richard Chapman, Margie Reid, Jose Rezendez

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Source: https://www.industrydocuments.ucsf.edu/docs/mtpy0000

SAM'S MAY 1998 SALEM TEAR TAPE

RETURN AND TRANSFER QTY TO 6910 *ON* OR BEFORE 3/23/98

PROMOTION # 800438

DISPLAY # 541964

RJR REG		#	City	ST	Division	TAX DESIGNATION	SHIPPER QTY ORDERED	PO#
233702	775490	6204	VALDOST	GA	SOUTHEAST		[illegible]	
							[illegible]	
							[illegible]	
233701	450959	6335	OCALA	FL	SUNEAST		[illegible]6	
232808	472831	6341	SUNRISE	FL	SUNEAST		[illegible]21	
233706	560906	6363	JACKSON	FL	SUNEAST		[illegible]7	
233206	472880	6364	NAPLES	FL	SUNEAST		[illegible]9	
232602	572633	6387	PINELLAS	FL	SUNEAST		[illegible]43	
232606	583108	6401	TAMPA	FL	SUNEAST		[illegible]19	
233202	572572	6403	BRANDO	FL	SUNEAST		[illegible]51	
232603	583107	6420	CLEARW	FL	SUNEAST		[illegible]38	
233204	583109	6441	LAKELAN	FL	SUNEAST		[illegible]55	
233207	588714	6445	PORT CH	FL	SUNEAST		[illegible]8	
232604	591281	6448	NEW POR	FL	SUNEAST		[illegible]28	
232806	618535	6637	CORAL S	FL	SUNEAST		[illegible]20	
232602	613508	6641	PINELLAS	FL	SUNEAST		[illegible]20	
232606	617224	6642	TAMPA	FL	SUNEAST		[illegible]15	
233706	472879	8116	JACKSON	FL	SUNEAST		[illegible]11	
233207	420713	8130	FORT MY	FL	SUNEAST		[illegible]17	
233502	420629	8138	DAYTONA	FL	SUNEAST		[illegible]103	
232803	430199	8140	LANTANA	FL	SUNEAST		[illegible]18	
233507	430183	8141	MELBOU	FL	SUNEAST		[illegible]110	
232801	430193	8150	FORT PIE	FL	SUNEAST		[illegible]32	
233705	420991	8155	GAINESVI	FL	SUNEAST		[illegible]20	
232803	430198	8157	WEST PA	FL	SUNEAST		[illegible]40	
233006	449228	8173	MIRAMAR	FL	SUNEAST		[illegible]47	
233203	420711	8201	SARASOT	FL	SUNEAST		[illegible]43	
233505	420681	8214	FERN PA	FL	SUNEAST		[illegible]31	
233505	594670	8214	FERN PA	FL	SUNEAST		[illegible]20	
233706	681084	8253	JACKSON	FL	SUNEAST		[illegible]5	
233504	420678	8290	ORLAND	FL	SUNEAST		[illegible]23	
							840	
							[illegible]	

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SAL KING	SAL 100	SAL LT	SAL LT 100
28	28	28	28

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